



ITN-ECA-C6-DIV-FY21

Written Proposal and Budget Scoring Summary

| Ranking: | Respondent                                      | Budget         | Written        | Oral           | Total          |
|----------|---|----------------|----------------|----------------|----------------|
|          |   | Combined Score | Combined Score | Combined Score | Combined Score |
| 1        | Lutheran Services Florida                       | 57.5           | 256            | 126            | 439.0          |
| 2        | Directions for Living                           | 52.5           | 244            | 108            | 404.5          |
| 3        | Gulf Coast Jewish Family and Community Services | 52.5           | 248            | 102            | 402.5          |

The combined score is derived from the total points awarded for the budget proposal, written proposal, and oral presentation.

Recommendation: Take Lutheran Services Florida to Negotiations on March 10, 2020.

Written Proposal Scoring

Directions for Living

| Scoring Criteria | Points Possible | Evaluator 1 | Evaluator 2 | Evaluator 3 | Evaluator 4 | Evaluator 5 |
|------------------|-----------------|-------------|-------------|-------------|-------------|-------------|
| A                | 10              | 8           | 7           | 8           | 8           | 8           |
| B                | 35              | 25          | 25          | 30          | 35          | 27          |
| C                | 10              | 10          | 7           | 9           | 10          | 8           |
| D                | 5               | 3           | 3           | 5           | 4           | 4           |
| Total            | 60              | 46          | 42          | 52          | 57          | 47          |

Gulf Coast Jewish Family and Community Services

| Scoring Criteria | Points Possible | Evaluator 1 | Evaluator 2 | Evaluator 3 | Evaluator 4 | Evaluator 5 |
|------------------|-----------------|-------------|-------------|-------------|-------------|-------------|
| A                | 10              | 8           | 9           | 9           | 10          | 9           |
| B                | 35              | 30          | 25          | 35          | 35          | 20          |
| C                | 10              | 9           | 7           | 7           | 8           | 5           |
| D                | 5               | 3           | 4           | 5           | 5           | 5           |
| Total            | 60              | 50          | 45          | 56          | 58          | 39          |

Lutheran Services Florida

| Scoring Criteria | Points Possible | Evaluator 1 | Evaluator 2 | Evaluator 3 | Evaluator 4 | Evaluator 5 |
|------------------|-----------------|-------------|-------------|-------------|-------------|-------------|
| A                | 10              | 9           | 9           | 10          | 8.5         | 8           |
| B                | 35              | 30          | 30          | 30          | 30          | 30          |
| C                | 10              | 9           | 7           | 9           | 9           | 10          |
| D                | 5               | 3           | 4           | 4           | 3           | 3           |
| Total            | 60              | 51          | 50          | 53          | 50.5        | 51          |

One Hope United

| Scoring Criteria | Points Possible | Evaluator 1 | Evaluator 2 | Evaluator 3 | Evaluator 4 | Evaluator 5 |
|------------------|-----------------|-------------|-------------|-------------|-------------|-------------|
| A                | 10              | 5           | 7           | 9           | 6           | 7.5         |
| B                | 35              | 20          | 20          | 20          | 25          | 15          |
| C                | 10              | 6           | 6           | 8           | 8           | 6           |
| D                | 5               | 3           | 3           | 5           | 5           | 4           |
| Total            | 60              | 34          | 36          | 42          | 44          | 32.5        |

**Budget Proposal Scoring****Directions For Living**

| Scoring Criteria | Points Possible | Score |
|------------------|-----------------|-------|
| Total            | 70              | 52.5  |

**Gulf Coast Jewish Family and Community Services**

| Scoring Criteria | Points Possible | Score |
|------------------|-----------------|-------|
| Total            | 70              | 52.5  |

**Lutheran Services Florida**

| Scoring Criteria | Points Possible | Score |
|------------------|-----------------|-------|
| Total            | 70              | 57.5  |

**One Hope United**

| Scoring Criteria | Points Possible | Score |
|------------------|-----------------|-------|
| Total            | 70              | 40    |

**Oral Presentation Budget Scoring-Question #6****Directions For Living**

| Scoring Criteria | Points Possible | Score |
|------------------|-----------------|-------|
| Total            | 25              | 25    |

**Gulf Coast Jewish Family and Community Services**

| Scoring Criteria | Points Possible | Score |
|------------------|-----------------|-------|
| Total            | 25              | 15    |

**Lutheran Services Florida**

| Scoring Criteria | Points Possible | Score |
|------------------|-----------------|-------|
| Total            | 25              | 25    |

**Oral Presentation Scoring****Directions For Living**

| Scoring Criteria | Points Possible | Evaluator 1 | Evaluator 2 | Evaluator 3 | Evaluator 4 | Evaluator 5 |
|------------------|-----------------|-------------|-------------|-------------|-------------|-------------|
| Question 1       | 5               | 3           | 5           | 3           | 3           | 5           |
| Question 2       | 5               | 1           | 5           | 3           | 5           | 3           |
| Question 3       | 5               | 3           | 3           | 3           | 3           | 5           |
| Question 4       | 5               | 1           | 3           | 5           | 1           | 5           |
| Question 5       | 5               | 3           | 3           | 3           | 3           | 3           |
| Total            | 25              | 11          | 19          | 17          | 15          | 21          |

**Gulf Coast Jewish Family and Community Services**

| Scoring Criteria | Points Possible | Evaluator 1 | Evaluator 2 | Evaluator 3 | Evaluator 4 | Evaluator 5 |
|------------------|-----------------|-------------|-------------|-------------|-------------|-------------|
| Question 1       | 5               | 3           | 3           | 3           | 5           | 5           |
| Question 2       | 5               | 1           | 3           | 5           | 3           | 5           |
| Question 3       | 5               | 5           | 3           | 5           | 3           | 5           |
| Question 4       | 5               | 3           | 3           | 3           | 3           | 5           |
| Question 5       | 5               | 1           | 3           | 3           | 3           | 3           |
| Total            | 25              | 13          | 15          | 19          | 17          | 23          |

**Lutheran Services Florida**

| Scoring Criteria | Points Possible | Evaluator 1 | Evaluator 2 | Evaluator 3 | Evaluator 4 | Evaluator 5 |
|------------------|-----------------|-------------|-------------|-------------|-------------|-------------|
| Question 1       | 5               | 5           | 5           | 5           | 5           | 5           |
| Question 2       | 5               | 3           | 5           | 3           | 3           | 5           |
| Question 3       | 5               | 3           | 3           | 5           | 5           | 5           |
| Question 4       | 5               | 3           | 3           | 5           | 3           | 3           |
| Question 5       | 5               | 5           | 5           | 3           | 3           | 3           |
| Total            | 25              | 19          | 21          | 21          | 19          | 21          |