



ADDENDUM #4

Invitation to Negotiate (ITN) # ITN-ECA-C13-CMO-FY20

ORAL PRESENTATIONS

The Oral Presentation, in accordance with Section VI. Schedule of Events and Deadlines, is scheduled as follows:

Agency	Date	Presentation Time	Location
Directions for Living	April 3, 2018	9:00 AM-11:00 AM	Family Place 9391 N. Florida Avenue Conference Room E Tampa, FL 33612

The Agency will articulate information included in their written response, to include the following information:

1. Based on your written response to Section A. and the related exhibits only, please describe why your organization should be chosen.
2. Based on your written response to Section B. and the related exhibits only, please explain your operational plan to execute the requirement of the pending contract.
3. Based on your written response to Section C., please explain your plan to ensure quality and exceptional outcomes.
4. Beyond your organization’s career ladder, how will you mitigate turnover?
5. What is your long term behavioral health vision for Circuit 13?
6. What was your biggest challenge when assuming the contract in Pinellas County and how will your Senior Leaders and organization adjust to supervision of an acquisition of this scale?

The Evaluation Team reserves the right to ask additional questions during the oral presentation based on the information presented.